



CSP-Enhancement Plan (EP) Renewal Offer

June 2020





Customer Slides



CSP-Enhancement Plan Renewal Offer | Overview



Can I get the offer?

- You must be a Dynamics 365 Business Central, Dynamics GP, -NAV or -SL On-premise customer on Dynamics Price List
- You must have an active Enhancement Plan subscription, and can apply for the offer prior to your renewal date expiry
- If you got affected by COVID-19 and you lapsed your Enhancement Plan subscription from January 2020 to May 31 2020 – you are also entitled to the offer, but you must acquire licenses latest July 30 2020 – we will void your lapsed fee



What's the offer?

- You can renew your Enhancement Plan through CSP at a price equal to your annual Enhancement Plan renewal
- Basically, instead of your annual Enhancement Plan payment, you pay for and license Dynamics 365 Business Central (Cloud) users on a monthly basis at the same total amount as your annual Enhancement Plan



What are the benefits?

- Reduce your capital spending – spread your payments monthly instead of paying annual lump sum
- Reduce your cloud costs – you get a 60% discount on the Business Central Cloud users
- If you have a high ratio of concurrent users, we will match up to 1:4 concurrent to named user ratio at \$0 license cost
- Allows for dual-use right and downgrade rights to the current Dynamics 365 Business Central, Dynamics GP, -NAV, -SL On-premise version – you can continue to use your current on-premise application while you transition to your Dynamics 365 Business Central (Cloud) solution
- You continue to get full Enhancement Plan benefits with the offer for your current on-premise application
- You will have your licensed users for Dynamics 365 Business Central (Cloud) when you are ready to migrate



What's the catch?

- You need to license Dynamics 365 Business Central (Cloud) users at a minimum to the same price as your annual Enhancement Plan
- Offer Length is from June 1, 2020 – June 30, 2021
- Offer Duration – you can make a 1-year subscription with 2 year auto-renewal option



Customer Resources



CSP-Enhancement Plan Renewal Offer | Resources

- Dynamics 365 Business Central product [information](#)
- Dynamics 365 Business Central Licensing [Guide](#) (general licensing information/dual use rights)
- Dynamics 365 Business Central online [availability](#)
- Additional information on transitioning from on-premises to online services:
 - [Transform your business by migrating to the cloud](#)
 - [Transitioning to Dynamics 365 Business Central](#)
 - [Migrate on-premises data to Dynamics 365 Business Central cloud](#)
 - [Upgrade to Dynamics 365 Business Central](#)

